secpod

Tailored Security Solutions to Prevent Attacks Against IT Infrastructure

SecPod Partner Program.

Join the SecPod Partner Network and Drive Global Security Excellence.

www.secpod.com

Transitioning to Preventive Cybersecurity with the Saner Platform

A PREVENTION-FIRST SECURITY APPROACH

Cyber threats continue to evolve, making prevention-first security the most crucial and effective strategy for protecting enterprises. The Saner Platform helps organizations proactively detect, eliminate, and remediate risks and potential threats before they can be exploited across IT infrastructure, from endpoint, servers, network infrastructure, cloud infrastructure, and cloud workload.

WHY THE SANER PLATFORM IS A REVOLUTION IN CYBERSECURITY

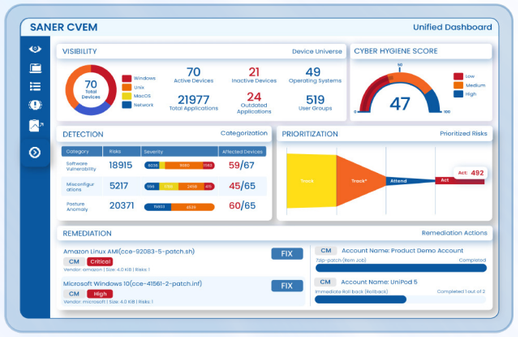
1. A Single Unified Platform
Secure endpoints, servers, network infra, cloud infra, and cloud workloads from one AI-driven preventive security framework.

2. Continuous Threat Prevention
Detect, prioritize, and remediate vulnerabilities, exposures, anomalies, identity entitlements, and misconfigurations in real time.

3. Automated Risk Mitigation
Reduce operational burdens with intelligent automation for patching, compliance, and remediation.

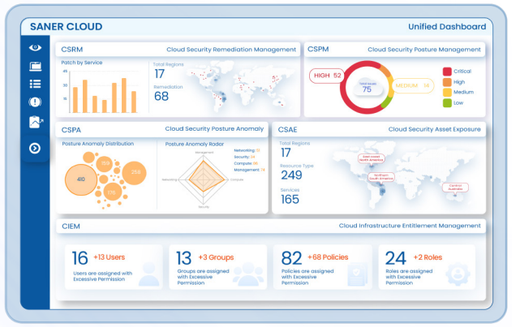
4. Proven Scalability
Designed for businesses of all sizes, from SMBs to global enterprises.

COMPREHENSIVE SECURITY ACROSS HYBRID ENVIRONMENTS



SANER CVEM

Vulnerability and exposure management, and compliance enforcement for endpoints, and network infrastructure.



SANER CLOUD

Multicloud security, misconfiguration management, identity entitlements, posture anomalies, AI-driven threat prevention & automated remediation.

ABOUT THE PARTNER PROGRAM

The SecPod Partner Program provides:

- Product training and certifications for both Saner CVEM and Saner Cloud.
- Pre-sales and marketing enablement to help you drive business success.
- Dedicated, round-the-clock, technical and sales support to accelerate deal closures.
- Flexible pricing and revenue models to maximize profitability.

Grow Your Service Offerings with The Saner Platform

SANER CVEM: END-TO-END CYBER HYGIENE FOR ENTERPRISE IT INFRASTRUCTURE

Saner CVEM delivers lightweight yet powerful, end-to-end vulnerability and exposure management, enabling partners to proactively identify and eliminate security risks across Enterprise IT environments.

How Saner CVEM Benefits Your Clients:

1. Comprehensive Vulnerability Management
Detect and eliminate vulnerabilities, misconfigurations, and security exposures.

2. Automated Patch and Compliance Management
Enforce security policies across Windows, macOS, and Linux endpoints.

3. Attack Surface Reduction
Reduce exploitability by eliminating security weaknesses before they are weaponized.

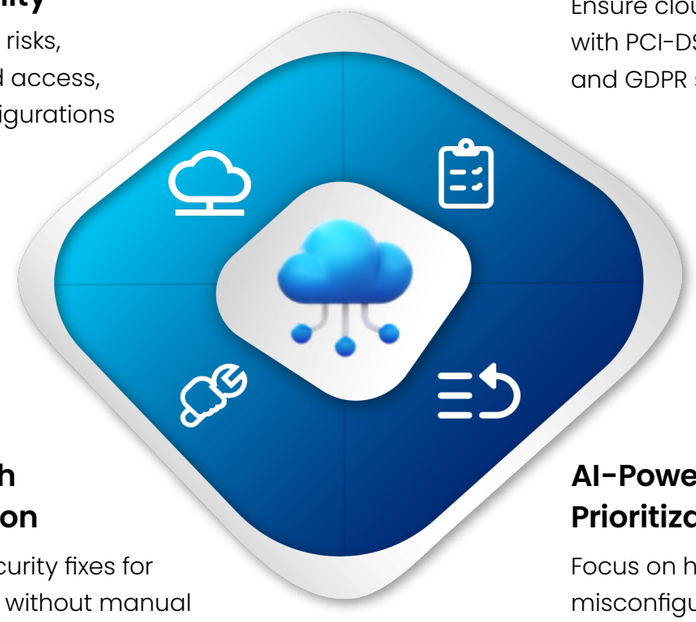
4. Continuous Compliance Enforcement
Align with CIS, NIST, HIPAA, ISO 27001, PCI-DSS and other regulatory frameworks.

SANER CLOUD: AI-FORTIFIED SECURITY FOR MULTI-CLOUD ENVIRONMENTS

Saner Cloud provides AI-powered Cloud-Native Application Protection Platform (CNAPP) designed to help businesses secure AWS, Azure & other hybrid workloads.

How Saner Cloud Benefits Your Clients:

Multi-Cloud Security and Visibility
Detect cloud risks, unauthorized access, and misconfigurations in real time



Compliance at Scale
Ensure cloud workloads align with PCI-DSS, SOC 2, ISO 27001, and GDPR security standards.

Zero-Touch Remediation
Automate security fixes for cloud threats without manual intervention.

AI-Powered Risk Prioritization
Focus on high-risk misconfigurations and exposures that truly matter.

PARTNER ADVANTAGE

Whether your clients need vulnerability management, cloud security, or both, Saner CVEM and Saner Cloud provide a unified, prevention-first security approach – all on a single dashboard - making it easier for partners to sell, deploy, and manage.

COMPREHENSIVE SOLUTIONS WITH THE SANER PLATFORM

Saner CVEM and Saner Cloud work together to provide a prevention-first, AI-driven security ecosystem that addresses both enterprise IT infrastructure and multi-cloud environments. As a SecPod partner, you can offer your clients a complete, integrated security solution to manage vulnerabilities, exposures, compliance, and remediation—all from a single dashboard.

UNIFIED CYBERSECURITY SOLUTIONS FOR YOUR CLIENTS

1. **Vulnerability & Exposure Management–** Detect, assess, and eliminate security gaps across endpoints, servers, and cloud workloads.
2. **Automated Patch Management–** Apply security patches seamlessly across Windows, macOS, Linux, and cloud platforms.
3. **Security Configuration & Hardening–** Identify and fix misconfigurations to ensure a strong security posture.
4. **Threat Detection & Remediation–** Continuously monitor and neutralize risks before they turn into breaches.
5. **Multi-Cloud Security & Compliance–** Enforce security policies across AWS, Azure, and hybrid cloud environments.
6. **Zero-Touch Remediation–** Automate security fixes with AI-powered remediation for both endpoints and cloud workloads.
7. **Regulatory Compliance Enforcement–** Ensure alignment with CIS, NIST, HIPAA, PCI-DSS, and SOC 2 frameworks.
8. **Single-Pane-of-Glass Management–** Manage IT and cloud security risks from one unified dashboard.

Partnering for Success

WHY PARTNER WITH SECPOD?

Exclusive Market Differentiation
Be a leader in prevention-first security - an approach no other vendor matches.

Proven AI-driven Technology
Deliver real-time, automated risk remediation that significantly reduces threats.

Higher Margins and Recurring Revenue
Offer subscription-based pricing, deployment, and managed services for predictable income.

End-to-End Security Coverage
Sell a single, integrated platform for both cloud and Enterprise IT security.

Scalable for Any Business Model
Whether you're a reseller, distributor, MSSP, or GSI, our program fits your go-to-market strategy.

PARTNER JOURNEY– HOW WE WORK TOGETHER

Onboarding
Get trained on Saner CVEM and Saner Cloud, complete agreements, and register deals.

Enablement
Receive sales and marketing support, access our partner portal, and get hands-on experience.

Engagement
Collaborate on deals, receive dedicated pre-sales and post-sales assistance, and drive customer success.

PARTNER TIERS

At SecPod, we don't just offer industry-leading cybersecurity solutions—we empower our partners with the tools, knowledge, and opportunities to drive business growth, secure their customers, and stay ahead of evolving threats. Our Partner Program is designed to provide the right level of support, benefits, and collaboration based on your business goals. Whether you're just starting your journey with SecPod or looking to take your partnership to the next level, we have a tier that fits your needs.

1

Registered Partner
Gain access to fundamental sales and technical resources. Receive basic training and product knowledge to kickstart your offerings.

2

Silver Partner
Get additional co-marketing support to boost visibility and lead generation. Access deeper technical training and certification opportunities.

3

Gold Partner
Unlock revenue-sharing opportunities for greater profitability. Benefit from a dedicated Partner Success Manager for tailored business guidance.

4

Platinum Partner
Enjoy priority access to product innovation and roadmap discussions along with premium incentives and increased revenue-sharing potential. Work alongside SecPod in joint go-to-market campaigns to drive market impact.

We believe in partnerships that foster mutual growth and long-term success. By joining our Partner Program, you gain access to world-class cybersecurity solutions, expert support, and business opportunities that scale.

Partner Enablement & Support

SALES AND MARKETING SUPPORT

1. Co-branded marketing materials: Custom collateral, case studies, and email templates.

2. Sales Enablement Tools: Pricing calculators, proposal templates, and objection-handling guides.

3. Joint go-to-market collaboration: Run campaigns together to generate more leads.

TRAINING AND CERTIFICATIONS

1. Technical Training for your Teams: Learn to deploy and manage Saner CVEM and Saner Cloud.

2. Recognised Certifications: Establish credibility in preventive cybersecurity.

3. Hands-on workshops and deep-dive sessions: Gain in-depth expertise through interactive workshops.

24/7 TECHNICAL SUPPORT

1. **Access to SecPod's security experts for real-time assistance.**
2. **Personalized guidance on deployment, integration, and troubleshooting.**
3. **Continuous updates, best practices, and security advisories.**

RECOGNITION AND REWARDS

1. **Exclusive incentives for high-performing partners.**
2. **Opportunities to be featured as a SecPod-certified partner.**
3. **Special recognition through newsletters, social media, and industry events.**

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Join the SecPod Partner Network Today

Discover how SecPod can transform your cybersecurity offerings.

CONTACT US OR BOOK A DEMO

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