

secpod

# PARTNER YEAR REVIEW 2024

[www.secpod.com](http://www.secpod.com)

# THANK YOU FOR A GREAT 2024!



Dear SecPod Partner Family,

2024 has been an incredible ride, and we couldn't have done it without you. Your partnership has been the backbone of every milestone we've reached and every success we've celebrated. Let's take a look at the amazing achievements we made happen together!

## THINGS WE ARE PROUD OF



# 59

**Total  
Partners  
Onboarded**

**4 Days**

was the shortest Time  
to Close a deal

**45%**

of the revenue was from  
repeat customers

**100%**

partner retention rate

**100%**

Revenue growth  
compared to last year

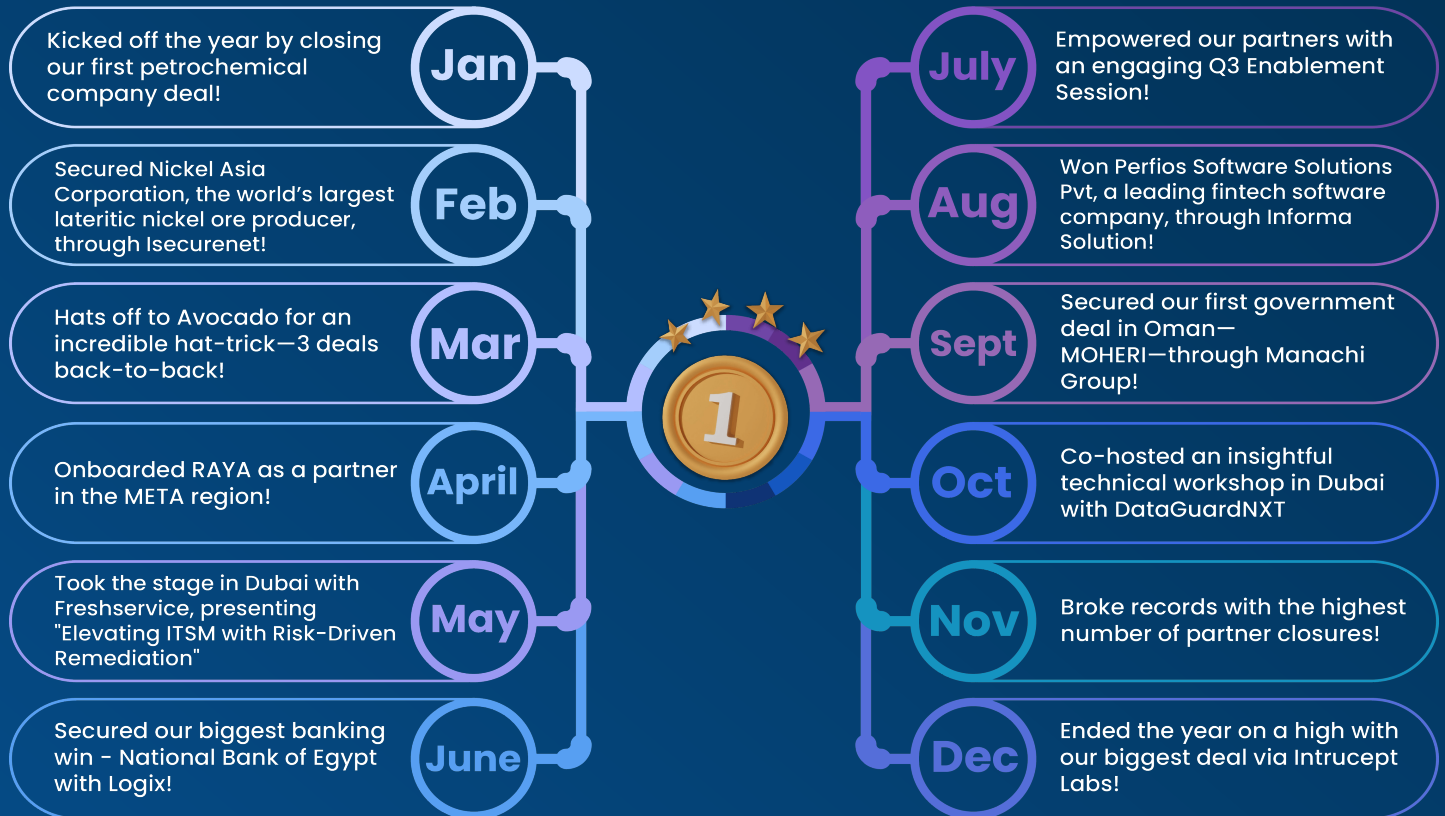
**META**

Region saw the Fastest  
Global expansion

**52+  
COUNTRIES**

Our partner span  
across the globe

# MILESTONES AND ACHIEVEMENTS



## EXPANDING HORIZONS: PARTNERS ONBOARDED





# HIGHLIGHTS

1

India and META emerged as the powerhouses of partner participation in 2024

2

CompassIT (India) and Logix (META) led the charge as our most active and impactful partners of the year

3

Together, we co-hosted 6 engaging webinars across regions, amplifying our collective impact and insights.

4

Remediate Millions of Vulnerabilities, in 5 minutes" stole the spotlight as our most downloaded marketing material in 2024

# CELEBRATIONS



## A toast to Loyalty

PSR, Secureintelli, Value Point, and Raksha have stood by us the longest, embodying true partnership and trust over the years.

reaktr.ai

## A huge round of Applause

For Reaktr for achieving a monumental milestone together – their first and biggest deal of 2024!

LOGIX

## Standing ovation for Logix!

Our favorite Social Champion of 2024, they've promoted SecPod like absolute rockstars and set the benchmark for advocacy.

carahsoft.

Auxiom  
OUTSMART CHAOS

## Top NA Partnerships

Carahsoft onboarded as the largest partner in North America, with Auxiom emerging as the fastest-growing.

Perfios

## Cheers to Innovation

Top Use Case 2024: 100% Automated Cloud Vulnerability & Patch Management for Perfios

kyndryl.



## Applauding our partners

Kyndryl, NHQ, TVS Electronics & IntactIT—for closing impactful Large Enterprise deals and driving success forward!

## PARTNER TESTIMONIAL

"SecPod's automated patch and configuration management has significantly reduced the IT team's remediation time, enabling faster and more effective risk mitigation. Its comprehensive, integrated view of vulnerabilities and security risks has been invaluable in strengthening our clients' IT environments. Since implementing SecPod, we've seen strong interest from clients and have several POCs lined up."



**AGGISH ACHUTHAN**  
IMS PRACTICE & PRE-SALES LEAD, TVS  
ELECTRONICS



## FUTURE OUTLOOK

"As we look ahead, 2025 will be a year of global expansion and deeper partner engagement. We are committed to strengthening our partnerships with continuous support, innovative programs, and exclusive initiatives. With exciting plans for training, co-marketing, and collaborative growth, we aim to set new benchmarks together. Here's to another year of shared success and new opportunities"



**CHANDRASHEKHAR BASAVANNA**  
CEO, SECPOD





# SECPod

**CONTACT US**

[partner@secpod.com](mailto:partner@secpod.com)/[www.secpod.com](http://www.secpod.com)

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